## A TechForAg 'Ready-To-Milk' Modular Parlor

Model: Dbl. 16 Original Germania ProTime I Parallel

Partially New - Partially Remanufactured

Key Features: Rapid Exit - Automatic Indexing - All Stainless Preliminary Proposal Prepared For: WebSite - # 185 - 1



Germania dbl. 12 PT-I All-Stainless Parallel installed at Terry Nohr dairy near Marion, Wisconsin in 2014<sup>Page 1 of 33</sup>

<b>Q</b> ty	Units	Description		Cost to End-user
		Germania ProTime I Parallel Stalls - Remanufactured		
		- All stainless SplashShields 28" spacing		
		- (3) Support posts per side - stainless		
		- <i>Rapid Exit</i> Brisket Bar - stainless		
32	Stalls	- Auto-Indexing (w/(3) 3" x 10" Cylinders		\$ 66,286



All-stainless Germania 'Vertical Lift' Front End with Sequencing Gates

If one of them goes down from milk fever you can easily get to her with the skid loader; Raise the Front End and drag her out Page 2 of 33 so you can continue milking

<i>Qty</i>	Units	Brisket Bar in Rapid Exit position		Cost to End-user
		Automated Cow Traffic Controls		
		- (6) 3" x 10" stainless Cylinders for Indexing		
		- (2) 3" x 10" stainless Cylinders for Entrance Gates		
		- Rapid Exit; Brisket Bar Up - Down		
		- Main Control Panel with (8) Control Buttons		
1	Group	- Remote Control Panel in front to reduce walking		Included in Cost of Stalls
		· · · · · · · · · · · · · · · · · · ·	•	·



Cow Traffic Controls at last stalls on either side of parlor. Plus (2) remote panels in front. 5-Button Crowd Gate controls on one side only. Stainless cylinders operate all Gates & Automatic Indexing

<i>Qty</i>	Units	Description		Cost to End-user
32	Stalls	Stainless Curbing but no In-Floor Gutters and Grates		\$ 3,429

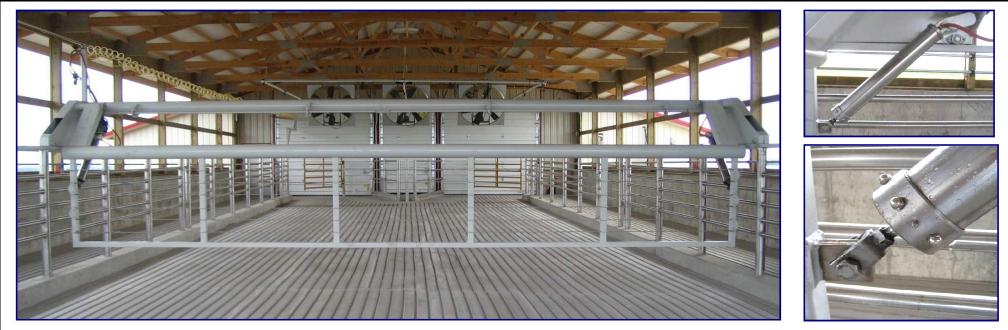


 2
 Units
 15" x 10 ft x 11 ga Cross-Over Channels
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 3
 ....one at either end of pit
 \$ 1,748

Qty	Units	Description		Cost to End-user
32	Units	Air Powered CIP Cup Holders Single push button operated - "Now you see them - then you don't" Match Jetter Cups to Inflation - <i>Brand &amp; Model #</i>	Included	in Cost of Stalls

<i>Qty</i>	Units	Description		Cost to End-user
		HERITAGE		
		Heavy Duty All-Air Operated Crowd Gate		
	29 ft x	Cold galvanized		
0	60 ft	Various other gates are <i>Optionally Available</i>		<b>\$</b> -
		C-4 x 6.5 lbs Crowd Gate Channel		
0	ft	(Hot-dip galvanized)		\$



Heavy Duty, Germania-Style Crowd Gate; Air-Powered Gear Motor - no electric controls what-so-ever. Lifts anywhere in Holding Pen

For more information go to www.techforag.com/WhyCrowdGates

<i>Qty</i>	Units	Description	Cost to End-user
		Holding Pen Fence, galvanized	
		with 3" verticals @ 5 ft on center per 20 ft section of fence; (4) 1 1/2" Pipe Horizontals @ 12" o/c	
0	ft	Normally, your Contractor provides the Holding Pen Fences. We'll provide them if he doesn't want to or can't @ \$74/ft les	\$ -
0	ft	2 x 10 ft V-Lane Fences from H.P. into Parlor @ \$74/ft less 15%	\$-
		Three Crowd Gate Control Stations:	Cost include with Crowd Gate







*Left:* Main Control station in back of parlor;

*Center:* Remote Controls in back of Holding Pen

*Right:* Two extra buttons in front of parlor to Page 7 of 33 reduce walking

Qty	Units	Description		Cost to End-user
		<b>Original Germania Model P No-ArmTakeOffs</b>		
		includes 2-way adjustable Hose Support		
32	Units	<b>Controlled by AIC Meters</b>		\$ 13,486



Qty	Units	Description		Cost to End-user
		AIC Meters & TakeOff Controls - N	ew!	
32	Units	Germania UpGrade Package	\$	35,200
32	Pcs	Horizontal stainless Bracket for Cabinet Mounting	\$	245
32	Pcs	Wire Splice Wizard 28-12 Gauge (5 pole)	\$	53
100	Pcs	Gray Wire Nuts	\$	16
1	Unit	18 Amp Linear Regulated Power Supply - 24 VDC Output	\$	843
1	Units	Presto Master Controller	\$	825
32	Units	24 VDC MAC 3-Way Valve		Included
		Optional		
0	Units	Herd Trakker Plus	\$	-
0	ft	Communication Cable for Herd Tracker Plus	\$	-
0	ft	2-Conductor 12 ga stranded looped wire	\$	-
0	ft	1" Conduit	\$	-
0	pcs	SS Band Clamps for Controller	\$	-
24	Sets	Misc Installation Supplies & Materials	\$	840
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<i>Qty</i>	Units	Description		Cost to End-user
0	Units	Automatic Sort Gate		\$-

Qty	Units	Description		Cost to En	ıd-user
		HERITAGE			
		<b>Top Outlet Claw-Clusters - Remanufactured</b>			
		with Air Forks and 06 Shells			
		All-Silicone Rubber Goods:			
		- Milk Hose			
		- CIP Hoses			
		- Pulsation Hoses			
32	Units	- Short Air Tubes - Inflations of your choice		\$	11,276
52	Units			Ψ	11,270
32	Units	<b>BouMatic-Style Pulsators - Remanufactured</b>		\$	5,714

Germania's Top Outlet Claw hangs well balanced on the arm for milking and equally so in the rest position.

<i>Qty</i>	Units	Description	Cost to End-user	
		PVC Pulsation & Fresh-Air System - New!		
		<ul> <li>- 3" PVC Pulsation line with hoses, fittings &amp; wiring harness</li> <li>- 3" PVC FreshAir line with fittings &amp; hoses</li> </ul>		
32	Stalls	<ul><li>- (4) FreshAir Filters</li><li>- (2) 3" PVC Cross-Overs in front &amp; back</li></ul>	\$ 2,97	71
		- Pulsators included with Claw-Clusters		
		24-Unit Excalibur Pulsation Controller - New! 2nd Controller is Stand-by for instant change-over; no tools required		
2	Units	Electrician provides 120 volt receptacle nearby - bid separately!	\$ 2,95	<b>59</b>



<i>Qty</i>	Units	Description		Cost to End-user
		HERITAGE CIP-Receiver Combination Gro	un - New!	
0	Stall Equiv.	This group combines the traditional Receiver Group and the CIP System into a single pre-assembled aggregate - pre-plumbed, pre-wired and		\$ -
		24" diam. x 24/34" Receiver - which is also the Wash Vat for the CIP Cycle		
		- AW-style Moisture Trap with 3" Vacuum supply & 3" U-bend		
		<ul> <li>'- (1) 4" x 33" Sock Milk Filters with 2" side outlet</li> <li>- (2) 2 hp Milk Pumps, one for stand-by</li> <li>- (2) Variable Speed Controller for Milk Pump, one for stand-by</li> </ul>		
		<ul> <li>- (2) LLC Probes for milk and water levels</li> <li>- 1" Input Group with hot and cold water valves + (3) chemical inputs</li> </ul>		
		Water supply lines to Omal valves should be at least 1" diameter. Otherwise takes too long to fill receiver		
		- 1 1/2" Ball check valve with air blow-out for rest milk		
		'- HERITAGE C-12.5 Pipe Line Washer with (3) peristaltic chemical pumps		
		Electrician supplies: - 220 Volt,Xsingle phase to this Group		
		<b>Plumber</b> supplies: - Hot & Cold water to the input group - Cold Water to the Plate Cooler		
		Includes Stand-by Milk Pump with pre-wired Twist-Lock Plugs		
		Also a Stand-by Variable Speed Controller, prewired as well		
0	Unit	6,000 lbs/hr Dual Pass Plate Cooler		\$ -
		(Modify Group for AWs?)		Page 13 of 33

## HERITAGE CIP-Receiver Combination Groups





Model 1500 installed at Steve Paul's new dairy Whitewater, WI. November 2009; Dbl. 10 PT-I Expandable to dbl. 16

Qty	Units	Description		Cost to End-user
0	Group	<b>Traditional Receiver Group - Remanufactured</b> , incl. 18'' Receiver, 2 hp Milk Pump with Dog House, 4'' x 44'' Filter, Moisture Trap & U-Bend, Flapper Valve, LL Probes & Controller, Short Plug - Long Plug, Air Blow Valve, etc.		\$ -



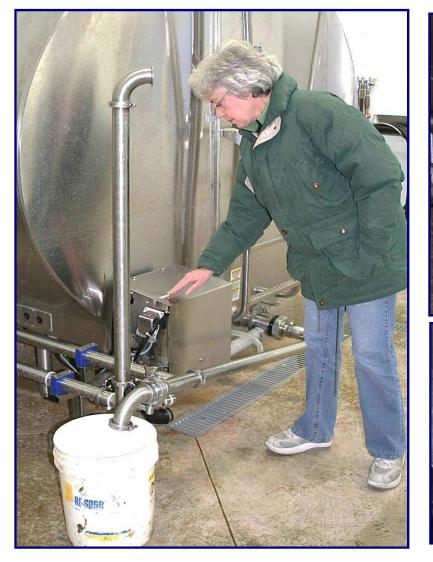
## Automatic CIP System - Remanufactured

Vertical Wash Sink, Water Level Sensor, 3/4'' Omal Hot & Cold Water Valve - New, Heritage PipeLine Washer - New! (3) Peristaltic pumps for chemicals - New! (1) Air Injector installed at the Receiver Groups 2'' x 2'' Divert/3-Way Valve at sink, Automatic Drains, etc.

\$

<b>Q</b> ty	Units	Description	Cost to End-user
0	Stalls	<b>3'' Lo- Lines - Remanufactured</b> <b>Single slope, double loop,</b> with nipples, fittings, all clamps, gaskets and brackets. Lines slope toward Holding Pen	<b>\$</b> -
0	Stalls	<b>2'' CIP Line - Remanufactured</b> - with nipples, fittings, all clamps, gaskets & brackets. - Both lines will be dead-ended at back of parlor	\$-
0		<b>1 1/2'' Discharge line - New!</b> from Receiver Group to Milk Tank (Bottom Loading) and on to Wash sink; incl. Safety Switch at Tank	\$ -

<i>Qty</i>	Units	Description		Cost to End-user
		Calf Milk Dispenser		
0	Unit	Collect warm milk at any time		\$ -





Qty	Units	Description	Cost to End-user
0		Compressed Air System - New! - (2) 7.5 hp SpeedAir Compressor - - Twin Tower Drier, dries air to minus 10 dgr - Extra 80 gl Tank - Filters, Lubricator, Electric Drains - 1/2'' Copper Line to all stations of parlor	\$-
		<b>Electrician</b> provides 220V to this groupsingle or3 Phase?	



(2) 7.5 hp SpeedAir Compressor



Twin Tower Drier dries air to minus 10 dgr Page 18 of 33

<i>Qty</i>	Units	Description	Cost to End-user	
		15 Hp Vacuum System with Lobe-Style Pump - Remanufactured Sutor-Built Lobe-style Blower Pumps, preassembled for instant		
0	Unit	installation	\$	-
0	Unit	15 hp Frequency Controller/Variable Speed Drive - New!	\$	-
0	Group	6" PVC Header Lines with 3" lines to Pulsation and Receiver Group; Also includes Pre-Filter, Check Valve, Test Port, Safety Valve, Slide Valve, Drains.	\$	-
0	Unit	Sentinel Model 350 Vacuum Regulator	\$	-
		Electrician provides 220 volt to this Group - Bid separately!		





<i>Qty</i>	Units	Description		Cost to End-user
		Stainlage Covaring for Dit Wall		
		Stainless Covering for Pit Wall		
0	sqft	3 ft x 10 ft x 16 ga sheets, # 4 polish		\$ -

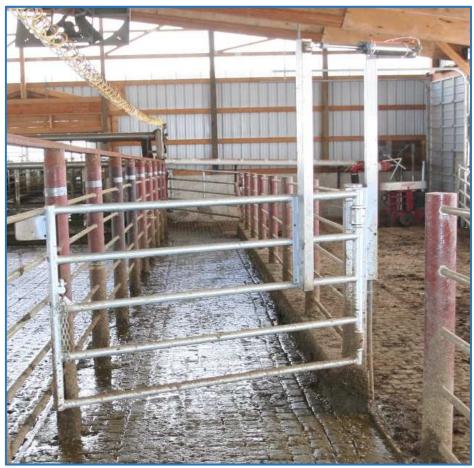




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<i>Qty</i>	Units	Description	Cost to End-	-user
0	Units	4 ft x 4 ft stainless Divert Gate Built from 2 1/2 x 2 1/2 x 11 ga square tubing Divert exiting cows into a catch pen.	\$	_
		Cylinders for the Divert Gates		
0	Group	3" x 14" Stainless cylinders w/EV-125 Quick Exhaust Valves (4) Versa 'Open' & 'Close' Push Buttons	\$	-



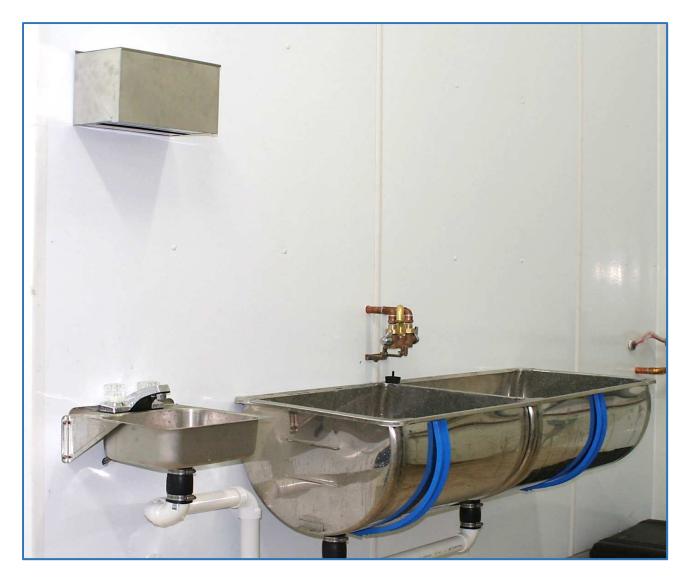


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<b>Q</b> ty	Units	Description		Cost to End-user
		<b>On-Farm Spare Parts Kit</b>		
		(Contains only new parts)		
		Includes all essential parts for at least (1) year of operation		
1	Group	(6) sensors, (2) retract cylinder, at least (4) of each air valves,		\$ 2,857
		an extra LLC, seal kits for the milk pump, (2) PC Boards for the Pipe Line Washer, several extra Pulsator, an extra Cluster Assy', etc.		



<b>Q</b> ty	Units	Description		Cost to End-user
0	Pcs	Double Compartment Sink		\$ -
		Accessories Group		
		Hand Wash Sink, Filter Sock Holder with (1) box of Filters, SST paper		
0	Group	towel holder, SST soap dispenser, etc.		\$ -



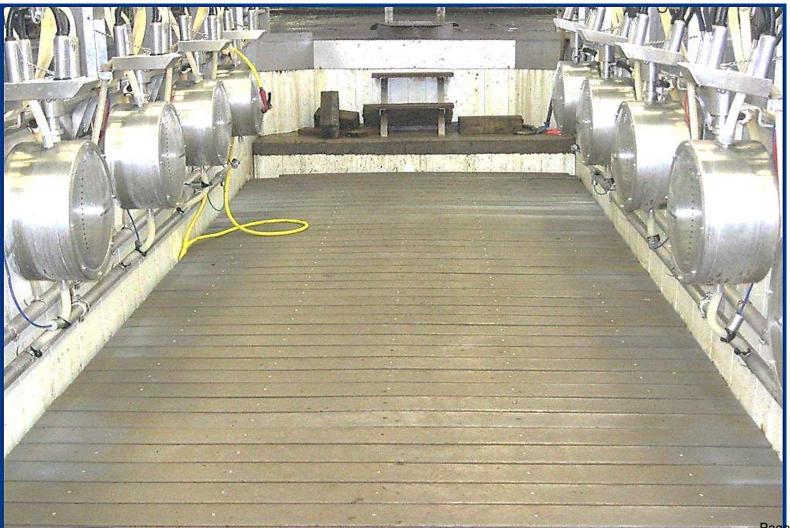
Qty	Units	Description	Cost to End-user
		(1) 35 ft long 1" Wash-Down Hose for the pit	
0	Group		\$ -
		(2) 65ft long 1" Wash-Down Hose for the Cow Platforms	
0	Group		\$ -
		Air-Powered, all-stainless Hose Reel	
0	Units	for the (3) Wash-Down Hoses	\$ -





<i>Qty</i>	Units	Description		Cost to End-user
0	sqft	Pit Mats for the Milkers		\$-
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<b>Q</b> ty	Units	Description		Cost to End-user
0	sqft	Adjustable Pit Floor adjusts floor height by 8'' up or down		\$-
		Floors raises and lowers by air pressure no motors, no switches Cost - about \$55/sqft		



Qty	Units	Description	Cost to E	End-user
1	Unit	Stainless Pit Steps from parlor into Holding Pen; 4 steps, 30'' wide, 8'' riser with SST Handrail .	\$	937
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<b>Q</b> ty	Units	Description	Cost to End-user
12	Sets	Lights for the Milker Pit Basically a set of (2) stainless brackets to mount Fluorescent Light Fixtures	\$ 823
		48'' Fluorescent Light Fixtures should be vapor tight and 100% corrosion resistant	
		We install the brackets on site; Electrician supplies and installs the fixtures	
		This parlor would (6) 8 ft fixtures per side	



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<i>Qty</i>	Units	Description		Cost to End-user
		AccuWeigh Milk Measuring System		
		Remanufactured		
0	Units	(Change Low-Line!)		\$ -



		Germania Accuweigh 90 or 65			
		- Hold all of the milk for quick check before letting the cows go			
		- Drain and re-vacuumize automatically when cows leave			
		- Provide great vacuum reserve right next to the cow			
		AW Control Boxes			
0	Group	Turbo Controller,Extra VacShutOff Valves, etc.		\$	-
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0	Units	Butter Fat Testers		\$	-

Qty	Units	Description		Cost to End-user
0	Unit	Stainless Breezeway Fences with 3ft 'Side Wing'	\$	-
0	ft	Stainless Cap for Breezeway Wall	\$	-
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<b>Q</b> ty	Units	Description		Cost to End-user
0	Stalls	1" Kraiburn Rubber Mats (Made in Germany) For the Cow Platforms		\$ -





We build our parlor modules on platforms, a frame work made form 2" x 4" stainless tubing and usually 53" wide x 50 ft long for the typical dbl. 12. Normally, we slide the Modules into place on this steel frame work, pushed by a Skid Loader.

	Summary Page	
	Sub-Total Materials	\$ 157,364
	Less 15% Dairy Direct Discount	\$ (23,605)
	Pre-Installation Labor and Supplies provided by TechForAg at it's factory to convert the above materials into a <i>Ready-To-Milk</i> Modular Parlor; <i>Calculated at 16% of Cost of Materials</i>	\$ 25,178
<b>2 T</b>	rucks Freight 150 miles @ 3.65	\$ 1,095
	On-Site Installation Labor, Supplies & Expenses Covers several items:	
	1. Time for (2) Parlor Specialists @ (3) days @ 12 hrs @ \$65 hr	\$ 4,680
	2. Time Value of (1) Parlor Specialists while driving: (2) trips @ 14 hrs @ \$35/hr	\$ 
	Mileage Charges @ \$.50/mile for 650 miles	\$ -
	Travel Expenses: Motels, Meals & Misc. for 5 days @ \$175	\$ -
	2. Visits to dairy for Planning & General Consultation by Rolf, Quality Control and Training	\$ -
	5. Rebate to Customer of \$1,000 for prompt payment of last installment	
	6. Warranty work & follow-up visits	
	Grand Total I Parlor with Freight & Pre-Installation	\$ 164,713
	Per Stall	\$ 5,147
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